UniSA's Leadership Development Program is designed to boost middle managers’ performance to:

- be more effective managers/leaders,
- better manage staff to engage, align and empower,
- set and achieve operational goals,
- raise capability from an operational focus to a strategic perspective,
- develop essential skills and confidence necessary for effective leaders.

Business keeps getting tougher and more competitive. Managers and leaders need to develop the capability to rise to the challenge.

Program modules and key topics

Thinking Strategically
- The concept of strategy
- Understanding the operating environment and context
- Implementing strategy

Contemporary Leadership Skills
- Decision Making
- Emotional Intelligence
- Managing Up-Down-Across

Managing and Engaging People
- Understanding self: personal strengths and weaknesses
- Leading, coaching and empowering team members
- Personal development plan

Facilitating Change
- The principles of change management
- Implementing change
- Nurturing employee resilience

Understanding Financial Reports
- Budgets, Income and Expenses
- Financial performance measures
- Ratios and financial analysis

Lean Transformation Skills
- Lean principles and lean thinking
- Customer value, waste and value-adding
- Implementing lean

www.unisa.edu.au/strategic
<table>
<thead>
<tr>
<th>Module</th>
<th>Delivery Day 1</th>
<th>Delivery Day 2</th>
</tr>
</thead>
<tbody>
<tr>
<td>Thinking Strategically</td>
<td>19 October 2015</td>
<td>20 October 2015</td>
</tr>
<tr>
<td>Contemporary Leadership Skills</td>
<td>23 November 2015</td>
<td>24 November 2015</td>
</tr>
<tr>
<td>Managing and Engaging People</td>
<td>8 February 2016</td>
<td>9 February 2016</td>
</tr>
<tr>
<td>Facilitating Change</td>
<td>15 March 2016</td>
<td>16 March 2016</td>
</tr>
<tr>
<td>Lean Transformation Skills</td>
<td>23 May 2016</td>
<td>24 May 2016</td>
</tr>
</tbody>
</table>

**Benefits to participants**

- Develop the ability to successfully perform in a management and leadership role,
- Make a positive input to the organisation’s performance and convert strategy into action,
- Receive a Certificate of Completion,
- A pathway to UniSA’s ‘Five Star MBA’ program and receive status in two MBA courses, subject to meeting entry requirements.

**Assessment**

Each module includes a variety of activities designed to develop different skills and capabilities, including:

- **Writing skills** - a 1500 word assignment with each module assists in developing business writing skills.
- **Presentation skills** - a formal presentation to the class on at least one topic during the program helps develop presentation skills and confidence.
- **Workplace project** - 3000 word assignment brings together elements of what participants have learnt in the program to address a real work-based issue or opportunity.

**Program administration**

**Enrolment:** Please complete the on-line registration form at unisa.edu.au/strategic/capability/enrol

**Venue:** UniSA Business School, City West Campus, Adelaide CBD

**Fees:** Early Bird pricing if booked by close of business Friday 2 October 2015: $5,950 per person or $6,300 per person after this date. No GST applicable. Group discount of 10% applies to bookings of 2 or more participants, and for UniSA alumni.

Our all-inclusive fee includes: study notes and materials, venue, catering and assessments.

**Exclusions:** Accommodation and travel expenses if required. Assistance with bookings is available.

**Cancellations:** Cancellation advice received 3 weeks prior to the course start date will receive a full refund. Cancellations within the 3 weeks have the option to provide a substitute participant or transfer the registration to the next course.

For course and registration enquiries please contact Sandra on 08 8302 0801 or email sandra.walker@unisa.edu.au