VC’s intro to Andrew Pridham at Australia-Israel Chamber of Commerce lunch

Time: 11:45am – 2:00pm
Date: Tuesday 26 June 2018
Place: Intercontinental Adelaide, North Terrace.
BUSINESS LUNCH

SPEAKER Andrew Pridham, CEO of Moelis Australia, Chairman of the Sydney Swans

DATE Tuesday, 26th June 2018

VENUE InterContinental Adelaide, North Terrace

SPONSOR UniSA

RUNNING ORDER OF EVENT

11:45 am Rilka Warbanoff (Director) meets guest speaker Andrew Pridham in the Foyer of the InterContinental

12:00 noon People begin to arrive

12:15 pm Guests are seated

12:15 pm Andrew Gwinnett, President, AICC South Australia (MC), welcomes guests to the luncheon.

12:15 pm Entrée is served.

(BREAK)

12:35 pm Main course is served.
VC’s intro to Andrew Pridham

12:50 pm Andrew Gwinnett introduces Prof David Lloyd from UniSA

Prof David Lloyd introduces Andrew Pridham

12.55 pm Andrew Pridham speaks for approx. 20 minutes

1:30 pm Prof David Lloyd facilitates Q&A with Andrew Pridham

Tea and coffee served.

1:50 pm Vote of thanks from Prof David Lloyd and Andrew Gwinnett

Reveal of door prize.

2:00 pm Close of event
• Good afternoon.

• Andrew Pridham is an alumnus of the University of South Australia.

• Even before we were a university, Andrew put his faith in us and studied at one of our predecessor institutions, the South Australian Institute of Technology.

• As soon as he graduated in 1988, clutching his parchment testifying to his Bachelor of Applied Science in Property Resource Management, he took his talents to work in Sydney, growing his career from property development to banking.

• In Sydney became a huge fan of the Australian Football League and a supporter of the only team in town back then, the Sydney Swans.
Needless to say, he made an enormous success of his career.

He worked first in property development and funds management and then found himself in investment banking specialising in property in the late 1980s and early 1990s when Australia was in deep recession and there was turmoil in the property market.

This was particularly true in the unlisted property sector where very large funds had to freeze redemptions and commercial property was almost impossible to sell.

Andrew’s solution was to list these funds and he started the dramatic growth in the Listed Property Trust sector.

He was on his way.

Andrew was appointed to the UBS Global Management Board and relocated to London as the Global Head of Real Estate.
• He spent years working in London and Singapore in that before returning to Australia in 2002, in retirement, at the ripe old age of 36.

• In retirement he added brief experience working in the primary school tuckshop business then founded a boutique investment banking business called First Provident.

• It was quickly acquired by JP Morgan and Andrew was appointed Head of Investment Banking, later becoming Executive Chairman.

• The Swans tapped him on the shoulder for his management expertise in 2002 and he joined their board.

• In 2009 he co-founded Moelis Australia in partnership with New York headquartered global investment bank Moelis & Company.
• Moelis Australia is a 50-50 joint venture where Australian executives own 50 per cent of the shares. It listed on the ASX last year and has seen its share price more than double since then.

• But while making huge inroads in Australian financial and business circles, Andrew also shared his business talents with the Sydney Swans.

• He became Chairman of the Club in 2013.

• It is safe to say Andrew has achieved many a young man’s dream, building a high-profile and successful career while combining this with his passion for football at the elite level.

• While his talents and energy brought him great success, he is still generous enough to credit the technical and analytical skills learned at the South Australian Institute of Technology,
- which he describes as being considerably ahead of what was being practised in business both here and overseas, -

- with enabling that transition.

- In 2016 Andrew returned to UniSA to give thanks for the great start he got with us. He donated $5 million from the Pridham Foundation to the University of South Australia.

- It was the largest single donation the University has ever received. In fact, it was the largest private philanthropic university donation made in living memory in the State of South Australia.

- Andrew’s generosity to his alma mater inspired the State Government to augment his donation with an additional $1 million to support two of Andrew’s core interests, sport and the support of Aboriginal educational success.
• The State Government’s generosity enabled the establishment two new perpetual scholarships at UniSA, one supporting the tertiary education of high performance athletes and a second supporting academically high-achieving Aboriginal students to attend our university.

• In a fitting nod to the unassuming man whose amazing donation precipitated this, the latter scholarship is aligned to the GO Foundation – Adam Goodes’ and Mick O’Loughlin’s charitable foundation which supports educational success for Aboriginal students.

• Andrew’s commitment to education, to hiring many graduates of the same program that began his success and his ongoing support of educational opportunities through scholarships to people without his advantages is truly exemplary.
• We have around 220,000 alumni and we like to keep them close.

• We’re keeping Andrew very close.

• In the great tradition of an enterprise university with its partnerships with government and business, the University of South Australia is drawing on Andrew’s expertise in mergers and acquisitions to guide us through a certain merger investigation process you might have heard about recently.

• And I am thrilled to have the opportunity to introduce you to him today.

• Please join me in welcoming Mr Andrew Pridham.