



sonnen

energy is yours

Presentation by Ben Borchardt
Inside Sales Manager at sonnen Australia Pty Ltd



Our Vision

“Our goal is clean and affordable
energy for everyone.”

Christoph Ostermann, CEO sonnen GmbH

sonnen.

Who we are.

sonnen ...

...Global market leader for lithium iron phosphate batteries

...Operator of the world's largest electricity sharing platform

...One of the fastest growing technology companies in Germany

...Multiple national and international awards

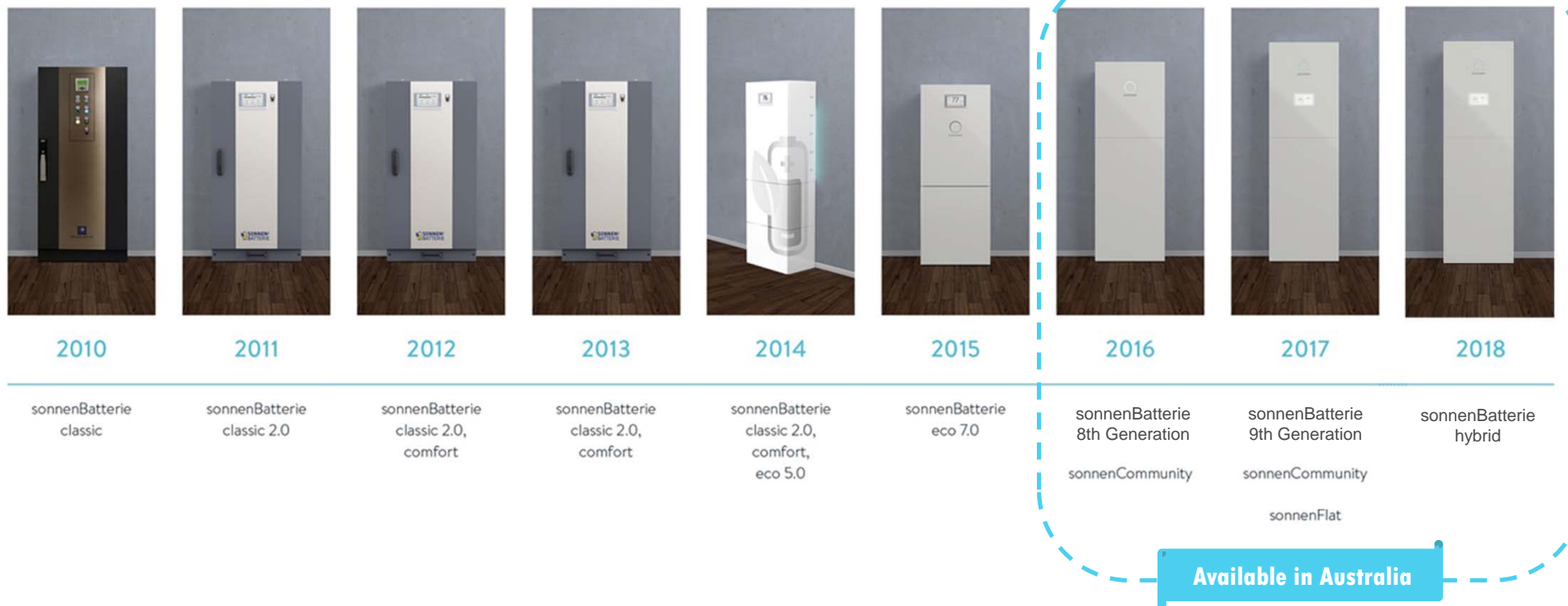
...More than ~~30,000~~ battery storage units installed worldwide

...More than 120,000 people supplied with electricity from renewable energy sources

40,000
in 2019

sonnen.

Product history.



sonnen in Australia.

sonnen Factory in Adelaide.

“We are very excited to begin manufacturing in SA for the Australian and export markets and anticipate Australia will become the world’s number one market for energy storage systems”

Christoph Ostermann, CEO & Co-Founder sonnen.



sonnen in Australia.

German Designed, Australian Made.

sonnen proudly presents:

The first intelligent lithium storage system made in South Australia!

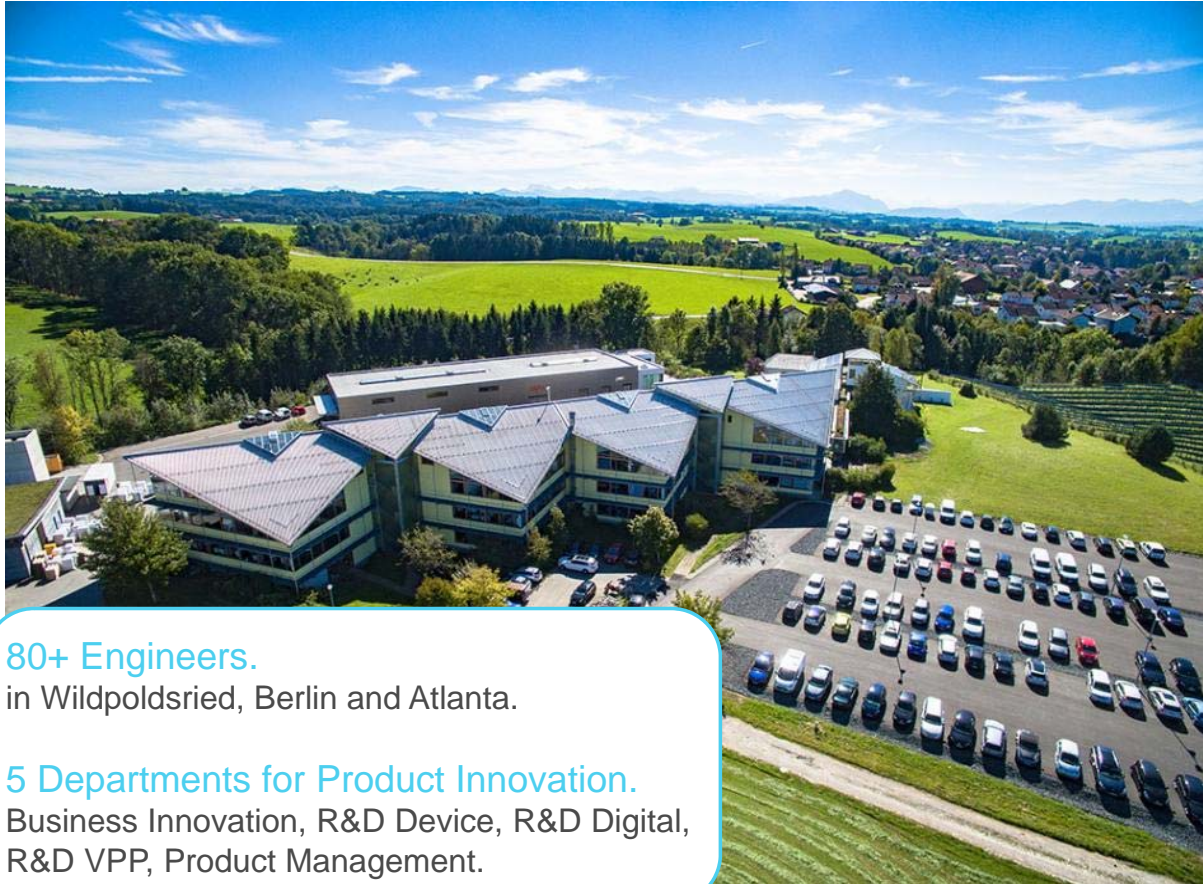
sonnenBatterie

- Intelligent all-in-one energy storage system
- Safe & reliable Lithium-iron-phosphate technology
- Modular
- Energy management to maximize self-consumption
- Monitoring via portal and app
- Energy security & blackout protection



Innovation.

Product Development at sonnen.



80+ Engineers.

in Wildpoldsried, Berlin and Atlanta.

5 Departments for Product Innovation.

Business Innovation, R&D Device, R&D Digital, R&D VPP, Product Management.

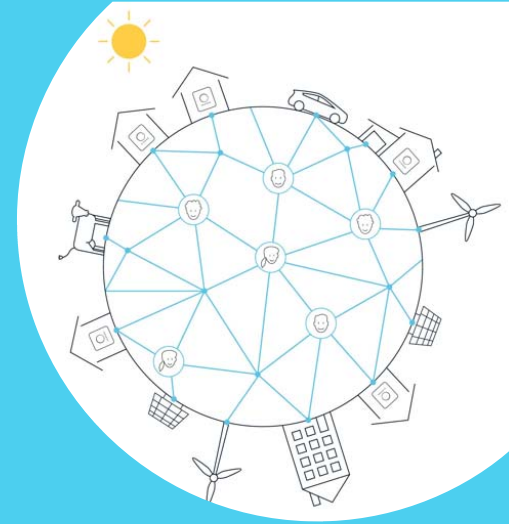


Battery
Lab



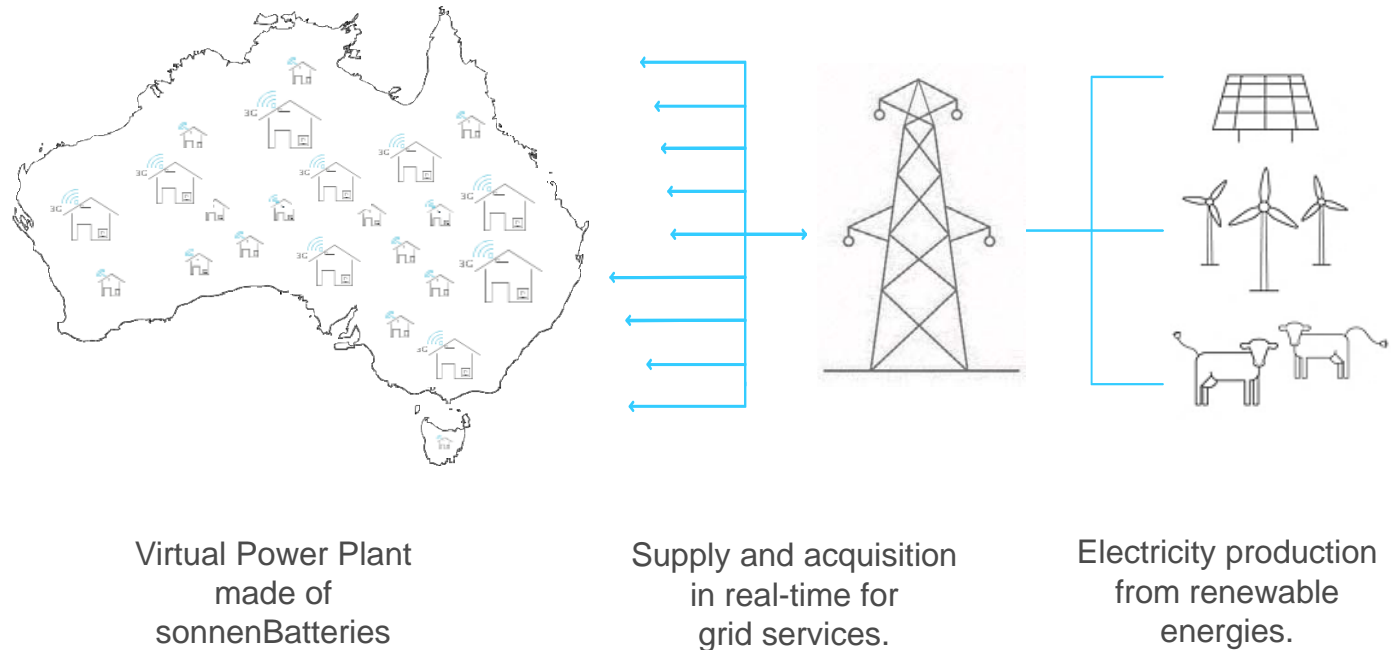
Integrated approach.

Solar storage makes you
more energy independent than any
other solar based system on the
market.



What is sonnenFlat?

- It is an energy tariff for households with PV & a sonnenBatterie
- It is a guaranteed amount of energy for a low monthly fee
- In return, some of the energy stored in the sonnenBatterie will be used to assist in the provision of grid services





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