

University of South Australia



**Revenue Generation Process
Enterprise Planning Models
Adding a Program 2007**

Protocol for Adding a Program to a Rev Gen Model

Each year the revenue generation (rev gen) models are updated prior to their release. Part of this process is a collaborative effort by PAS, SAS and the Divisions and Schools to collate a complete list of programs to be used to populate the models. While every attempt is made to ensure that list of programs used in the models is complete and accurate at the time the models are released, there are inevitably late additions. Using the following protocols will enable the programs to be added as little disruption as possible.

This protocol is for including additional programs in the revenue generation (rev gen) models, after the initial process of determining the program list is completed.

All models

Please email Roslyn Clermont in PAS, providing the information listed below. You will be notified once the programs(s) have been added to the relevant model.

International Student model

The information required for a program being added to the International student model is:

Essential (contributor unable to change)

- Division
- School
- Program code (if known. If not yet known, a dummy code will be used)
- Program name
- Length (years)
- Units
- Estimated percentage of students who will commence with credit (may be 0)
- Estimated average percentage credit per student (may be 0)
- Any known fees, including the year to which they apply (*Contributors can change fees for 2009 and 2010*)
- Cricos code if known
- Is this a new program or an existing program
- Will the program accept commencing students in 2009

Transnational Student model

The information required for a program being added to the Transnational student model is:

Essential (contributor unable to change)

- Division
- School
- Program code (if known. If not yet known, a dummy code will be used)
- Program name
- Is this a new program or an existing program

Desirable (contributor able to add or change)

- Country in which the program is being offered
- Partner
- Length (years)
- Units

- Business model (wholly offshore, twinning or other)
- Level (Higher degree research, higher degree coursework; other postgraduate, undergraduate, other)
- Currency in which students are charged
- UniSA share (%)
- Withholding tax (%) if known
- Whether program is charged on an intake or annual basis

FPPS model

The information required for a program being added to the FPPS model is:

Essential (contributor unable to change)

- Division
- School
- Program code (if known. If not yet known, a dummy code will be used)
- Program name
- Any known fees, including the year to which they apply (*Contributors can change fees for 2008, 2009 and 2010*)
- Is this a new program or an existing program

Desirable (contributor able to add or change)

- Whether program is taught off campus
- Will the program accept commencing students in 2008