

Table1 Vietnam:Basic Data

	1996	1997	1998	1999	2000	2001	2002	2003	2004 Est.
Real GDP(annual percentage change)	9.3	8.2	5.8	4.8	6.7	6.9	7.1	7.3	7.7
Agriculture	4.4	4.3	3.5	5.2	4.6	3.0	4.2	3.6	3.5
Industry	14.5	12.6	8.3	7.7	10.1	10.4	9.5	10.5	10.2
State sector(in percent of GDP)	39.9	40.5	40.0	38.7	38.5	38.4	38.4	39.1	39.2
Nonstate sector	60.1	59.5	60.0	61.3	61.5	61.6	61.6	60.9	60.8
Investment/GDP	n.a.	29.8	25.8	23.0	29.6	31.2	33.2	35.4	35.6
Total Deposit/GDP	15.3	18.0	20.9	29.8	38.4	44.1	47.5	52.2	59.8
Credit to the Economy by DMBs/GDP	18.7	19.9	20.1	28.2	35.2	39.2	43.1	48.3	58.9

Sources: SBV, IMF (2002,2004)

Table2 Investment Resources

Investment Resources	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Total(bill dong,current prices)	6747	11526	19755	34167	43100	68048	79367	96870	96400	103900	124600	147480
Investment from state budget	2237	2246	7045	12558	10300	13575	16544	20570	20700	26000	29700	34280
State credit	300	1060	636	2391	3200	3064	8280	12700	14800	19000	21200	25000
Investment of SOEs	420	1300	574	2418	2000	9409	11070	13300	16100	19000	22300	25000
Investment of private sector	2800	5000	7000	8000	14400	20000	20773	20000	20500	21000	29000	35000
Foreign direct investment	990	1920	4500	8800	13200	22000	22700	30300	24300	18900	22400	28200
Structure(%)	100	100	100	100	100	100	100	100	100	100	100	100
Investment from state budget	33.16	19.49	35.66	36.75	23.90	19.95	20.84	21.23	21.47	25.02	23.84	23.24
State credit	4.45	9.20	3.22	7.00	7.42	4.50	10.43	13.11	15.35	18.29	17.01	16.95
Investment of SOEs	6.22	11.28	2.91	7.08	4.64	13.83	13.95	13.73	16.70	18.29	17.90	16.95
Investment of private sector	41.50	43.38	35.43	23.41	33.41	29.39	26.17	20.65	21.27	20.21	23.27	23.73
Foreign direct investment	14.67	16.66	22.78	25.76	30.63	32.33	28.60	31.28	25.21	18.19	17.98	19.12
Sources: Ministry of Planning and Investment in Vietnam												

Table 3 Investment Categories and Approval Process

Description of investment projects	Group A	Group B	Group C
1. Projects under the domain of national security and defense, national secrecy or important socio-political significance; the building of new industrial parks; and investments in production of noxious substances and explosives.	Unlimited	n.a.	n.a.
2. Related to power, oil and gas exploitation, chemical and fertilizer, machine building, cement, metallurgy, mineral exploitation and processing industries; major traffic infrastructure projects (bridges, ports, railways, highways); and the building of residential quarters.	Over VND 600 billion	Between VND 30 and 600 billion	Less than VND 30 billion
3. Related to irrigation, traffic (except those under point 2 above), water supply and drainage, technical infrastructure, electric technology, production of information, electronic, informatics, chemo-pharmaceutical, medical equipment, and other mechanical engineering structures.	Over VND 400 billion	Between VND 20 and 400 billion	Less than VND 20 billion
4. Related to light industry, chinaware, porcelain, glassware, printing; national parks, nature conservation zones, agricultural and forestry production, aquaculture, agricultural and forestry products processing.	Over VND 300 billion	Over VND 300 billion	Less than VND 15 billion
5. Related to healthcare, culture, education, radio, television broadcasting, other civil construction (excluding housing), warehousing, tourism, physical training and sports, scientific research and other projects.	Over VND 200 billion	Between VND 7 and 200 billion	Less than VND 7 billion

Source: IMF Country Report, No.06120, 2006.

Table4 State Credit Loan Portfolio

end-2004	Number of Projects	Outstanding Loans (Bill. VND)	Percent	Average Loan Size (Mill. US\$)
By Project Groups	5,924	38,395	100.0	0.412
Group A	78	10,964	28.6	8.925
Group B	469	14,649	38.2	1.983
Group C	5,377	12,782	33.3	0.151
By Ownership	5,924	38,395	100.0	0.412
SOE	2,954	34,068	88.7	0.732
Non-SOE	2,970	4,328	11.3	0.093
By Sector	5,924	38,395	100.0	0.411
Construction and Industry	2,915	24,767	64.5	0.539
Transportation	287	5,559	14.5	1.230
Agriculture, Forestry, Fisheries	1,970	6,379	16.6	0.206
Other	752	1,689	4.4	0.143
Source: IMF Country Report No.06/20,2006				

Table 5 Basic Data of Sample Enterprises

(Mil. VND)

	State-owned (119)	Non-state (144)	Collective (30)	Private (92)	Others (22)
1 . Year of Establishment	1981	1994	1998	1996	1979
2 . Payroll	1086	207	30	185	511
3 . Total Fixed Assets	58104.7	13538.2	1923	10612	34972
4 . Total Fixed Investment	19433	4488.7	761.2	4603	6853.2
5 . Total Sales	118784.7	25520	2090.2	23500	55741.2
6 . Total Profit	81.9	275.4	25.2	366.3	329
7 . Profit Rate (%)	0.068	1.079	1.205	1.558	0.59
8 . Labour Productivity	109.3	123.2	69.67	127.02	109

Notes: Average number of all sample enterprises from 2000-2003

Others means joint ventures or joint stock companies

Source: Survey Data

**Table6 The difference of the Duration of Lending & Interest Rate
Between SOE and Non-SOE**

	SOE(%)	Non-SOE(%)
1.DAF		
i)medium/long-term lending(Mill.VND)	16768.4(69.0)	3142.9(50.0)
ii)short-term lending(Mill.VND)	7499.9(30.9)	3133.5(49.9)
iii) interest rate of i)(%)	0.05	0.05
iv) interest rate of ii)(%)	0.05	0.05
2.SOCBs preferential lending		
i)medium/long-term lending(Mill.VND)	35259.3(64.5)	6971.6(68.8)
ii)short-term lending(Mill.VND)	19394.5(35.4)	3153.8(31.1)
iii) interest rate of i)(%)	0.05	0.08
iv) interest rate of ii)(%)	0.07	0.09

Notes: Average number of all sample enterprises from 2000-2003

Source: Survey Data

Table7— 1 Authority of SOE (Sample: 1 1 9)

(1) Decision Right

	Prime Minister's Office	Ministry of Finance	Ministry of Investment Planning	Related Ministries	Local Government	General Corporation	Communist Party	General Director	Management Board	Share Holders	DAF	Main Banks
1 . Management	1	0	0	1	1	9	0	117	0	0	0	0
2 . Investment plan	5	1	6	6	12	46	3	61	0	0	2	0
3 . Asset Disposal	2	18	1	25	29	28	9	3	0	0	3	0
4 . Reconstruction	2	4	2	10	5	27	5	12	0	0	47	61
Total	10	23	9	42	47	110	17	193	0	0	52	61

(2) Right of Supervision

	Prime Minister's Office	Ministry of Finance	Ministry of Investment Planning	Related Ministries	Local Government	General Corporation	Communist Party	General Director	Management Board	Share Holders	DAF	Main Banks
1 . Management	0	12	7	29	23	47	6	0	0	0	42	58
2 . Investment plan	0	11	18	16	8	13	5	3	0	0	59	59
3 . Asset Disposal	0	0	6	8	1	10	0	1	0	0	56	73
4 . Reconstruction	0	1	7	7	1	4	0	1	0	0	14	14
Total	0	24	38	60	33	74	11	5	0	0	171	204

(3) Right of Seeking Information

	Prime Minister's Office	Ministry of Finance	Ministry of Investment Planning	Related Ministries	Local Government	General Corporation	Communist Party	General Director	Management Board	Share Holders	DAF	Main Banks
1 . Management	0	40	8	41	29	35	10	0	0	0	70	75
2 . Investment plan	0	8	12	16	9	24	3	3	0	0	68	68
3 . Asset Disposal	0	12	6	23	3	5	2	0	0	0	42	56
4 . Reconstruction	0	10	6	13	2	3	0	1	0	0	18	15
Total	0	70	32	93	43	67	15	4	0	0	198	214

Table7— 2 Authority of Non-SOE(Sample: 1 4 4)

(1) Decision Right

	Prime Minister's Office	Ministry of Finance	Ministry of Investment Planning	Related Ministries	Local Government	General Corporation	Communist Party	General Director	Management Board	Share Holders	D A F	Main Banks
1 . Management	0	0	0	0	0	0	2	122	18	5	0	0
2 . Investment plan	0	0	1	1	0	2	2	73	10	61	3	0
3 . Asset Disposal	2	1	0	1	4	2	26	39	11	55	8	2
4 . Reconstruction	0	0	0	2	1	2	6	32	9	18	81	60
Total	2	1	1	4	5	6	36	266	48	139	92	62

(2) Right of Supervision

	Prime Minister's Office	Ministry of Finance	Ministry of Investment Planning	Related Ministries	Local Government	General Corporation	Communist Party	General Director	Management Board	Share Holders	D A F	Main Banks
1 . Management	0	4	0	7	4	2	17	0	1	67	59	48
2 . Investment plan	0	3	2	8	7	1	10	6	3	10	86	58
3 . Asset Disposal	0	4	0	6	4	2	13	0	0	3	62	52
4 . Reconstruction	0	2	2	3	3	1	6	0	0	8	21	13
Total	0	13	4	24	18	6	46	6	4	88	228	171

(3) Right of Seeking Information

	Prime Minister's Office	Ministry of Finance	投資計画省	Related Ministries	Local Government	General Corporation	Communist Party	General Director	Management Board	Share Holders	D A F	Main Banks
1 . Management	1	12	3	2	15	2	45	0	1	39	104	72
2 . Investment plan	1	0	5	2	7	2	10	0	5	10	73	47
3 . Asset Disposal	0	3	1	0	5	0	11	0	0	4	41	32
4 . Reconstruction	0	0	0	0	7	0	8	1	0	9	22	18
Total	2	15	9	4	34	4	74	1	6	62	240	169

Table8 Business-to-Business Credit

end of year	2000		2001		2002		2003	
	SOE	Non-SOE	SOE	Non-SOE	SOE	Non-SOE	SOE	Non-SOE
1.Accounts Receivable/total sales(%)	12.8	12.1	14.7	14.3	16.1	13.7	18.3	17
2.Accounts Payable/total cost(%)	37.7	11.1	34.5	13.6	25.5	13.3	27	17.4

Source: Survey Data