Bachelor of Business (Property) Program

Presenter: Wayne Marano
Program Director
Presentation outline

- Why are you here?
- What do I have to do to get there?
- The program
- Assistance
- Learning resources
- Outcomes
- Credit Transfer
- Contact us
Why are you here?

What do all of these people have in common?
Development Manager - Nakheel's

Largest developer in Dubai
Managing Director - Asia Real Estate, Investment Banking, Goldman Sachs

Goldman Sachs

One of the world's largest global investment banks
Balfours Site, Aurora on Pirie, The Precinct, etc
CEO’s and Directors

• Several of the largest Real Estate Investment Trusts (REITS)
• Controlling over 100 billion dollars
All Graduated in Property at UniSA!

• Along with thousands other graduates in the last 35 years.
• Private, Government and Semi-government
• Local, National, International
• Wide range of professional careers
• Many traditional jobs lead to bigger things
How do you get there?

• Make study a **priority**.
• University study is different. Staff are like coaches - outcomes are up to **YOU**.
• Output is dependent on **YOUR** input.
• **Network** – those sitting around you are your future colleagues.
• Every student here has the ability to succeed.
The Program - Aims

- To provide students with a broad based internationally credible undergraduate business education that takes into account the skills necessary to perform as a professional in the dynamic global property environment.
- This is NOT a training program
- Internationally Accredited

- Professional careers include development, investment, valuation, management, research, sales, leasing
The Program

• 24 courses

• 8 Business Core Courses
• 14 ‘set’ courses, Property Major includes compulsory elective course (Construction 1)
• 2 electives that can be used to make a MINOR
The Program:
The Core Property Courses

All property students must complete the core property courses to be eligible to graduate.

FIRST YEAR
• Introduction to Property and Valuation
• Introduction to Property Economics

SECOND YEAR
• Property Investment
• Fundamentals of Property Law
• Property Utilisation and Sustainability
• Construction 1 (or Elective)
• Property Market Analysis
• Property Agency
The Program: The Core Property Courses Cont.

THIRD YEAR

- Property Research (Program Schedule: see Note 3)
- Advanced Property Valuation
- Property Management
- Statutory Valuations
- Property Development
- Property, People and the Political Economy
The Program: Other Alternatives.
Minor electives: What are they?

- Property Marketing
- Property Economics
- Property Finance

- Students could choose to do other courses from within the division of business provided students have the required prerequisite knowledge.
Learning Resources: Teaching and Learning Arrangements

- Lectures: usually 1 or 2 hour large classes for Division core e.g. 400 students smaller classes for property courses 50 - 100- check timetable for each course
- Tutorials: usually 1 or 2 hour small classes e.g. 20-30 students – check timetable for each course
- Online resources: available for each course on UniSA.net
Learning Resources: Assessment

Assessment:

• Varies including: essays, reports, case studies, presentations, tests, a final exam
• Grade Point Average (GPA) – the average of your results is used to calculate eligibility for certain grades e.g. CP/TP, supplementary assessment, program transfers, further study etc.
Learning Resources: Assessment Cont.

**GPA** - It’s an important statistic. Please note as part of the programs professional accreditation CP/TP’S will not be granted in:

- Introduction to Property and Valuation
- Property Research
- Property Development
- Advanced Property Valuation
- Statutory Valuations
Assistance

- **Enrol soon** if not done already
- **Don’t miss classes** from week 1
- **Do the work!!** – more non-contact time than contact
- You need to set aside 2 **hours per week** for every 1 hour of contact
- **Assessment** – be aware of requirements including formatting, work consistently, meet deadlines, take the pressure off exam times
• If something goes wrong – **TELL SOMEONE!**
• via email or make an appointment – **BEFORE** problems get too large
• **Course problems** – contact your Course Coordinator
• **Program problems** - Contact **Wayne Marano**
• Withdraw by due dates if things become too hard & avoid F2s on transcript – it **DOES** matter
• It’s very different to high school – be proactive in accessing help & resources or simply **ASK!**
Need More Assistance?

- **Online course resources**: go to home pages of each individual course
- **Library**: [http://www.library.unisa.edu.au/](http://www.library.unisa.edu.au/)
- **UniSA online resources** – extensive including email, courses, program, LC workshops, Experiencebank.
- **Search the web!**
All Work and No Play?

- Have a balance in your life – Study, work, play.
- Get to know the clubs, societies and student associations on campus and be a part of campus life.
- Business students ‘Commerce Society’ and Property students groups
- Attend the property profession social functions
Outcomes

Bachelor of Business Property is accredited by Australian Property Institute for CPV Provides for Careers in:

• Valuation & research
• Asset, portfolio and corporate real estate management
• Property investment and development
• Property marketing, sales, leasing

Strong International Opportunities
Outcomes
Links to Employment While you’re still a student

- **Work Placements** e.g. Valuer-Generals Office of South Australia
- **Mentor scheme** with the Australian Property Institute, Property Council of Australia and the Urban Development Institute of Aust.
- **Student membership** get reduced rates to professional development programs and functions
Credit Transfer

- May be granted for any post secondary study at TAFE or university level
- Credit is available for work experience (up to 2 courses) but more difficult to justify than other credit
- Guide – Cert IV = 1-2 courses,
- Diploma = 2 - 8 courses,
- Advanced Diploma = 3 - 12 courses
- Variation - depends on courses & closeness of link with prior qualification
Credit Transfer Cont.

- Assessed upon application/pre-assessments available
- See us today if you are not sure of your credit options
- Application forms available online or from Lyn Nipperess
- Details will appear on MyUniSA in due course
Thursday 24 February 2011

• Welcome to new students
• Program Information Sessions
• Campus Tour
• Lunch activities
• Preparing for Study
• Online@UniSA
• Enrolment and Credit - Student ID Cards

Friday 25 February 2011

• Being a Successful Student
• Academic writing session
For further information please contact

- Wayne Marano
- Program Director
- Phone: (08) 8302 0523;
- Email: wayne.marano@unisa.edu.au
For further information please contact

- Lyn Nipperess - for admin details e.g. class overrides
- Program Advisor
  Room WL3-57
- Ph: 83020294
- Email: lyn.nipperess@unisa.edu.au
Thank you!

• Enjoy and Good Luck